

# 面京鼎精密科技

## Foxsemicon Operations Overview

2017/03/23

#### fiti Disclaimer



- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projection are reasonable, such forward-looking statements are inherently subject to risk, uncertainties, and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risk, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.









## **fiti** Company Introduction

Company Name : Foxsemicon Integrated Technology Inc. Established : 2001/04/26 Capital : NT\$ 750 million President : Yin-Kuang, Liu

Business :

- Semiconductor equipment module assembly and critical parts manufacturing
- Automation equipment research and development, manufacturing and sales, providing integrated solutions

China



Headquarters TAIWAN H.C.(2001)

**Sales office** 

USA

LA&Austin(2002)

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Manufactory CHINA S.H.(2005)

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Taiwan

#### **fiti** Company History



#### 2001-2005

2001 Foxsemicon was founded in Chunan, MiaoLi Taiwan
2002 Approved by world's leading semiconductor equipment supplier as a qualified supplier
2003 Moved in Hsinchu Science Park Chunan Site

2005 Foxsemicon Song-Jiang factory opened

#### 2006-2015

#### 2016~

2016 Awarded by world's leading semiconductor equipment supplier as a 「Supplier Aftermarket Collaboration」

2016 CommonWealth Magazine-Taiwan's- Rank 17 in 2000 Survey Top 50th operating performance companies

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## **fitti** Management Team

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Title	Name	Experience	Years
President	Ying-Kuang,Liu	Senior Vice President, Hon Hai Precision IND. CO., LTD	>30
Executive Assistant to Chairman	Frank Chen	CFO,Promise Technology, Inc. Vice President ,Foxsemicon Integrated Technology Inc. Controller, Applied Materials Taiwan	>30
Senior Vice President of Sales Dept.	Jackson Huang	Chairman, Prosys Technology Integration, Inc. Vice President ,Sales department of ASYST/PST	>25
Senior associate vice president of Sales Dept.	Kevin Chiu	Manager of Prosys Technology Integration, Inc. Manager of Sales department of ASYST/PST	>20
Vice President of R&D Dept.	Cheng-Tsu Fu	Director ,SIMPLO TCHNOLOGY CO.,LTD. Associate Professor, National United University	>25
Senior Manager of Financial Control Division	Stanley Lu	Senior Deputy Manager, FIH Mobile Limited Deputy Manager, Foxconn Technology Co.,LTD.	>20
Manager of Account Dept.	Deborah Chung	Foxsemicon Integrated Technology Inc.	>15

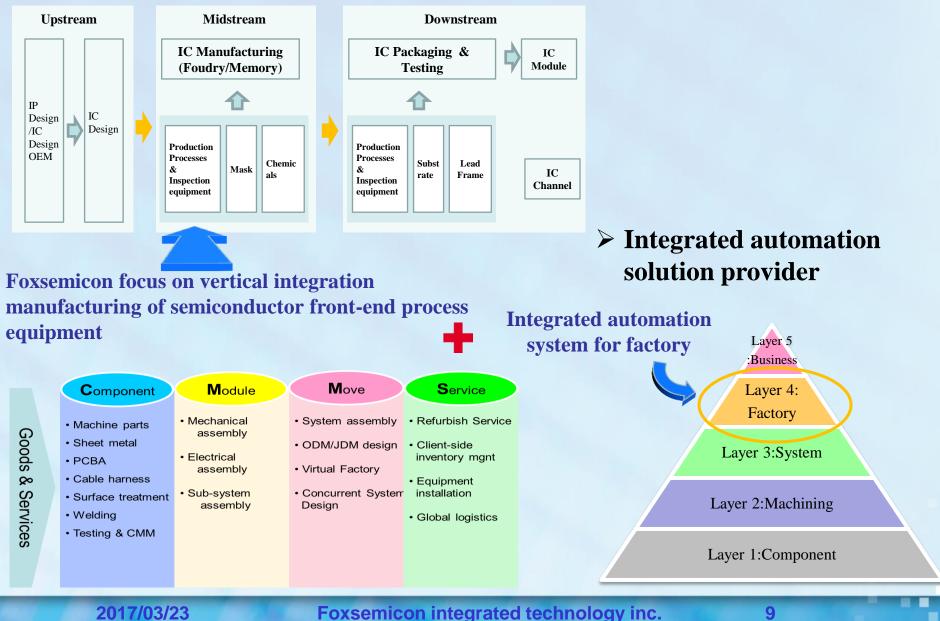
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#### **fitt** Market Orientation

#### > semiconductor front-end process equipment module and spare parts provider



## **fiti** Product Distribution



#### Toward a company of professional technology service



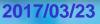
- Film equipment(CVD, PVD)
- Etching equipment(Etch)
- Chemical mechanical polishing equipment(CMP)
- Testing Equipment(Metrology)
- Spare Parts and Repair service
- Fab automation equipment
- Purge subsystem



- Laser cutting equipment
- Laser repair equipment
- Automatic optical inspection equipment
- Check probe lighting equipment
- Panel automation equipment transport
- Panel transport vehicles



- Semiconductor Factory Automation
- Industrial Automation Robot Application
- Mobile phone production automation equipment
- Factory Planning



# Medical Equipment

- E-Care nursing car
- cloud computing Health Station(KIOSK)
- Key components of medical equipment



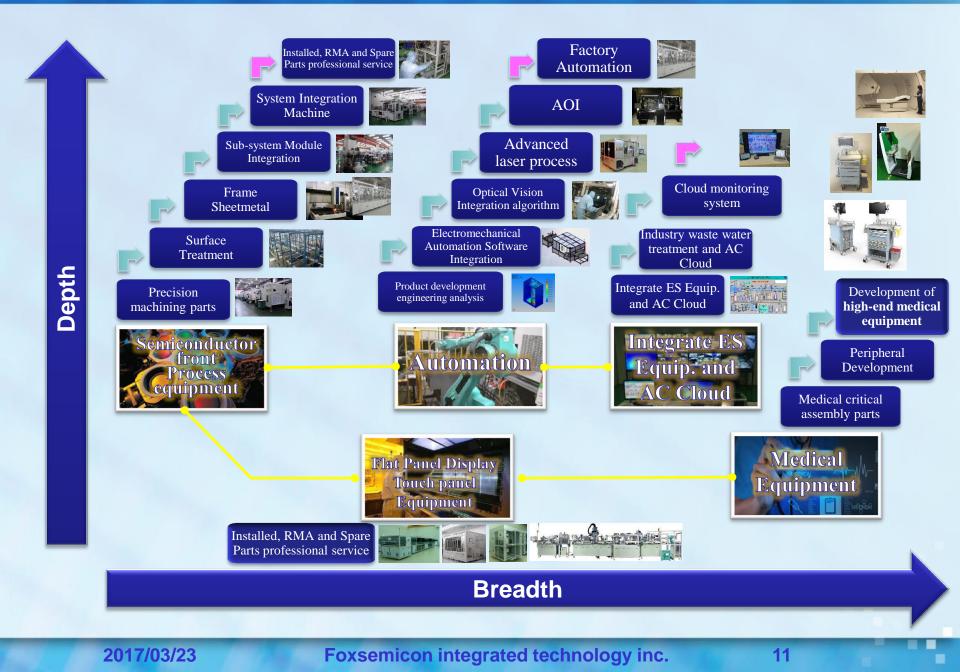
- Wafer cutting equipment
- Plasma deposition equipment
- Cell chip automatic transmission equipment
- Solar cell module production line
- LED bulb automatic production



- Environmental equipment automation control
- Wastewater automated control systems
- Supervisory control data acquisition system

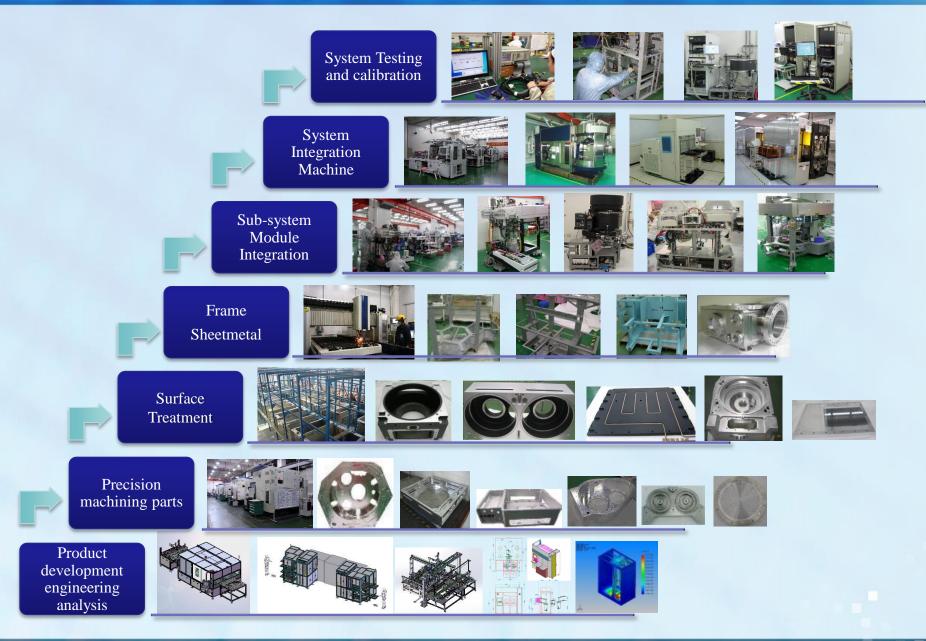
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#### **fitt** Operation Strategies





#### **fit:** Vertical Integration Capability



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#### **fitti** Integrated Automation Service Platform







Flexibility Speed Services

Cost



**One-stop shop for integrated service solution** 



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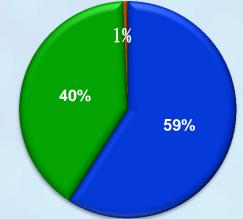


## **FY2016 Revenue Breakdowns by products**

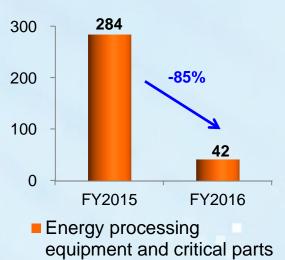
#### **FY2016**

- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts









**FY2015** 

- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts
- Other

NT\$Mil

5,000

4,000

3,000

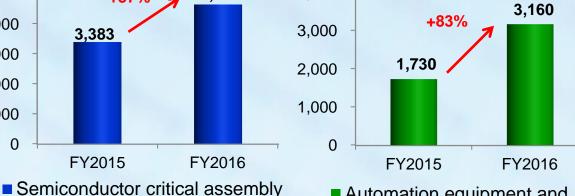
2,000

1,000

0



FY2016



Automation equipment and system integration

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parts module and equipment

FY2015

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#### **Fiti** 2016Q4 Revenue Breakdowns by products

#### 3413

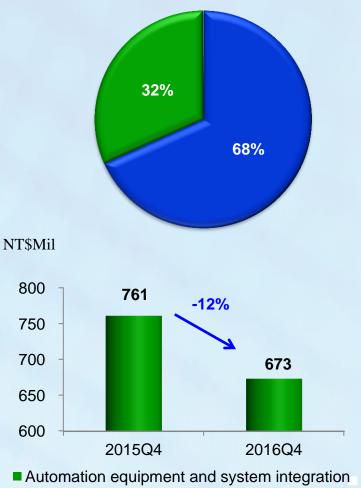
#### 2015Q4

- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts



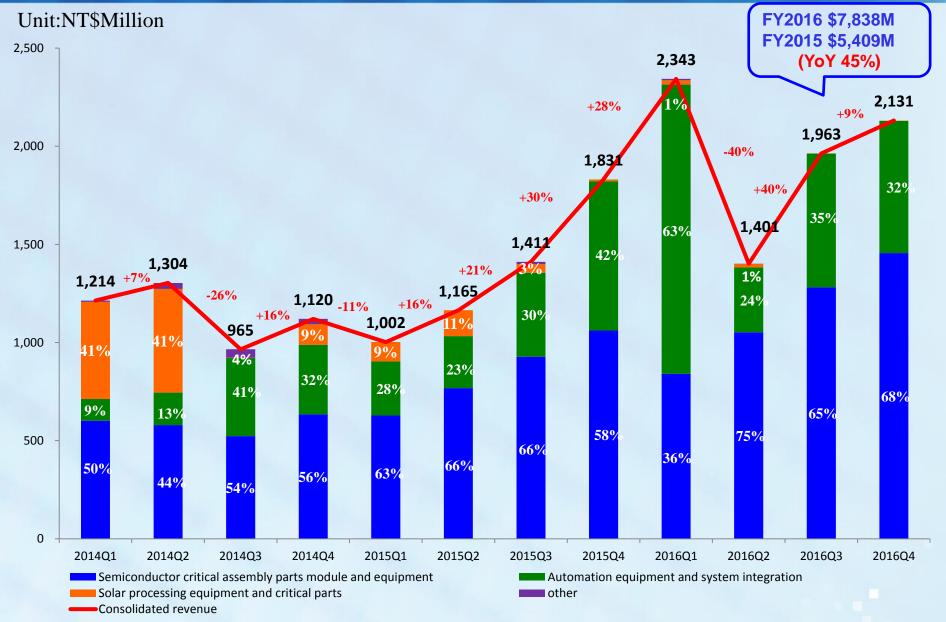
#### 2016Q4

- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts



#### **fiti** Consolidated Revenue Trend

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#### **Fiti** FY2016 Consolidated Statement of Income

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Unit:NT\$ K	FY2016	FY2015	ΥοΥ	
Operating revenue	7,837,905	5,409,181	45%	
Gross Profit margin	15%	17%	-2 ppts	
Operating expense	(470,344)	(430,360)	9%	
Net operating profit	743,423	514,059	45%	
Net operating profit %	9%	9%	-	
Non-operating revenue & expense	83,420	44,855	86%	
Net profit before tax	826,843	558,914	48%	
Net profit before tax %	10%	10%	-	
Less: Income tax expense	(184,533)	(43,884)	321%	
Net profit for the period	642,310	515,030	25%	
Net profit for the period %	8%	9%	-1 ppts	
EPS (NTD)	9.05	8.11	12%	
Weighted-average outstanding shares(k)	70,964	63,507		

#### **fiti** 2016 Q4 Consolidated Statement of Income

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Unit:NT\$ K	2016Q4	2016Q3	QoQ	2015Q4	YoY
Operating revenue	2,130,206	1,963,453	8%	1,831,313	16%
Gross Profit margin	19%	18%	+1 ppts	16%	+3 ppts
Operating expense	(151,224)	(105,329)	44%	(112,282)	35%
Net operating profit	247,884	243,323	2%	184,718	34%
Net operating profit %	12%	12%	-	10%	+2 ppts
Non-operating revenue & expense	57,757	(1,357)	4,356%	(4,363)	1,424%
Net profit before tax	305,641	241,966	26%	180,355	69%
Net profit before tax %	14%	12%	+2 ppts	10%	+4ppts
Less: Income tax expense	(69,888)	(50,960)	37%	(11,623)	501%
Net profit for the period	235,753	191,006	23%	168,732	40%
Net profit for the period %	11%	10%	+1 ppts	9%	+2 ppts
EPS (NTD)	3.14	2.62	20%	2.48	27%
Weighted-average outstanding shares(k)	75,000	72,793		68,000	

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## Thanks for your attention.

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